



RELATIONSHIPS NEVER GO OUT OF FASHION

“Flight Centre Business Travel (FCBT) understands the business we are running. They take the time to really get to know us and what we need.”

Graham Ross, Co-Founder and CEO, BlockTexx

Industry: Recycling / sustainability

Number of Employees: 20

Location: Loganholme, Brisbane

Travel Purpose: Business relationships

Travel: Domestic & International

Years with FCBT: 6

BLOCKTEXX SUMMARY

BlockTexx is a trailblazer in the sustainability industry. With its unique technology, the business is recovering polyester and cellulose from textiles and clothing, and then remanufacturing textile waste back into new products, such as clothing, products and agriculture.



With backing from both State and Federal governments, it's recognised as a critical enterprise that's making a huge difference in delivering a more sustainable future.

THE CHALLENGE

BlockTexx is **growing fast**, and is now recognised as the world's largest commercial scale textile resource recovery facility for blended fabrics. The business now **travels extensively both domestically and internationally** (Asia and Europe), meeting with customers, suppliers, researchers and governments. As a **budget conscious** business, their time on ground when travelling is highly valuable, and has to be maximised. They **need value and flexibility** in their bookings, and traveller **duty of care** is important.

THE SOLUTION

By providing **highly personalised service**, including a **detailed onboarding process** and regular **face to face reviews**, FCBT has been able to get to know this incomparable business and fully understand its requirements. FCBT's **personal approach** to business travel means they we have built **strong relationships** with the BlockTexx team, resulting in the delivery of **highly efficient and effective travel solutions**.



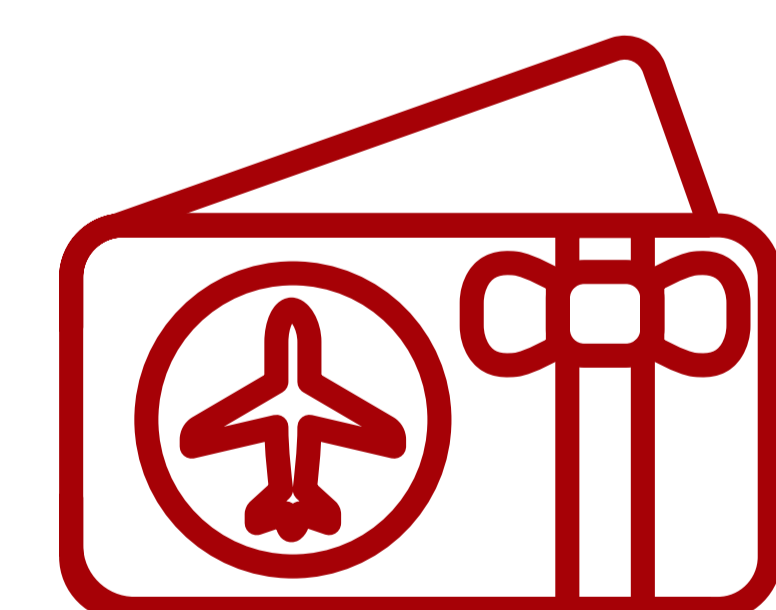
RELATIONSHIPS

“FCBT understands our challenges and are always providing **value-add solutions**. It's a relationship built on an exchange of ideas, and they are just as excited about our future as we are”



TIME SAVING

“I can do D.I.Y travel; I've done it in the past. But having FCBT managing our travel means I can concentrate on the business and I'm saving so much time. I also know I'm getting an **extra level of expertise and industry know-how** that I don't have myself”



TRAVEL REWARDS

“Accruing points with travel suppliers is important to us. We need access to **lounges and hotel offices** when travelling, and we like to give perks to our staff as rewards. **FCBT knows how to help us get the maximum points”**

